TOWN OF THREE RIVERS Consolidated Financial Statements March 31, 2023

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MANAGEMENT'S RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements of the Town of Three Rivers are the responsibility of management and have been prepared in accordance with Canadian Accounting Standards for the Public Sector. A summary of the significant accounting policies are described in the consolidated financial statements. The preparation of consolidated financial statements necessarily involves the use of estimates based on management's judgment, particularly when transactions affecting the current period cannot be finalized with a certainty until future periods.

To meet its responsibility, management maintains a system of internal controls designed to provide reasonable assurance that assets are safeguarded, transactions are properly authorized and recorded in compliance with legislative and regulatory requirements, and reliable financial information is available on a timely basis for preparation of the consolidated financial statements. These systems are monitored and evaluated by management.

Mayor and Council meet with management and the external auditors to review the consolidated financial statements and discuss any significant financial reporting or internal control matters prior to their approval of the consolidated financial statements.

The consolidated financial statements have been audited by MRSB Chartered Professional Accountants Inc., independent external auditors appointed by the Town of Three Rivers. The accompanying Independent Auditor's Report outlines their responsibilities, the scope of their examination and their opinion on the consolidated financial statements.

On behalf of the Town of Three Rivers:

Mayor



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INDEPENDENT AUDITOR'S REPORT

To the Mayor and Members of Council of the Town of Three Rivers

Opinion

We have audited the consolidated financial statements of the Town of Three Rivers (the Town), which comprise the consolidated statement of financial position as at March 31, 2023, and the consolidated statements of operations, changes in net financial assets and cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Town as at March 31, 2023, and the results of its operations and its cash flows for the year then ended in accordance with Canadian Public Sector Accounting Standards.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Town in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with those requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with Canadian Accounting Standards for the Public Sector, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Town's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless management either intends to liquidate the Town or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Town's financial reporting process.

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Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Town's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Town's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Town to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

mesto Chartered Professional accountants ofc.

MRSB CHARTERED PROFESSIONAL ACCOUNTANTS INC.

Charlottetown, PE

August 21, 2023

MRSB

TOWN OF THREE RIVERS Consolidated Statement of Financial Position March 31, 2023

	2023	2022
Financial assets		
Cash		
Unrestricted cash	\$ 2,417,010	\$ 2,858,948
Internally restricted cash	109,686	301,022
Restricted cash - gas tax	2,454,082	2,117,812
Temporary investments (Note 3)		47,019
Accounts receivable (Note 4)	790,358	1,141,902
	5,771,136	6,466,703
Liabilities		
Accounts payable and accrued liabilities	688,399	1,709,616
Deferred revenue (Note 5)	2,678,167	1,993,460
Long term debt (Note 6)	2,249,696	2,332,165
	5,616,262	6,035,241
Contingent liability (Note 7) Commitments (Note 8)		
Net financial assets (Statement 6)	154,874	431,462
Non-financial assets		
Inventory	6,727	5,514
Prepaid expense	249,160	195,192
Tangible capital assets (Schedules 1 and 2)	28,963,993	27,408,835
Intangibles (Note 9)	215,998	195,372
	29,435,878	27,804,913
Accumulated surplus (Statement 5)	\$ 29,590,751	\$ 28,236,375

ON BEHALF OF THE COUNCIL

Mayor Councillor

TOWN OF THREE RIVERS Consolidated Statement of Operations Year Ended March 31, 2023

		Budget 2023		Actual 2023	Actual 2022
Revenues					
General Government (Schedule 5) Montague Water & Sewer Utility (Schedule 6) King's Playhouse (Schedule 7)	\$	3,650,740 891,200	\$	3,467,476 923,861 417,908	\$ 3,310,809 881,721
Waterfront Development Corporation (Schedule 8) Cardigan Volunteer Fire Department		-		208,629	525,908 224,709
(Schedule 9)		110,000		189,747	126,442
Georgetown Sewer Utility (Schedule 10) Georgetown Volunteer Fire Department		121,500		123,709	119,001
(Schedule 11) Museum (Schedule 12)		84,684 -		96,370 53,744	66,531 45,583
		4,858,124		5,481,444	5,300,704
Expenditures					
General Government (Schedule 5)		4,431,184		4,450,944	3,980,505
Montague Water & Sewer Utility (Schedule 6)		664,520		807,398	752,477
King's Playhouse (Schedule 7) Waterfront Development Corporation		-		465,836	456,087
(Schedule 8) Cardigan Volunteer Fire Department		-		235,556	227,408
(Schedule 9)		40,450		111,508	90,441
Georgetown Sewer Utility (Schedule 10) Georgetown Volunteer Fire Department		106,890		105,768	114,062
(Schedule 11)		84,684		61,054	59,538
Museum (Schedule 12)	-	-		52,852	 33,021
		5,327,728		6,290,916	5,713,539
Operating deficit		(469,604)		(809,472)	(412,835)
Other revenues Government transfers for capital (Note 13)		6,343,264		2,163,848	2,494,460
Annual surplus		5,873,660		1,354,376	2,081,625
Accumulated surplus - beginning of year	2	28,236,375	_	28,236,375	26,154,750
Accumulated surplus - end of year (Note 10)	<u>\$</u> 3	34,110,035	\$	29,590,751	\$ 28,236,375

TOWN OF THREE RIVERS Consolidated Statement of Changes in Net Financial Assets Year Ended March 31, 2023

	Budget 2023	Actual 2023	Actual 2022
Annual surplus	\$ 5,873,660	\$ 1,354,376	\$ 2,081,625
Loss (gain) on sale of tangible capital assets Increase in prepaid expenses Decrease in inventory Purchase of tangible capital assets Amortization of tangible capital assets Purchase of intangible assets Amortization of intangible capital assets Proceeds on sale of tangible capital assets	- - (8,573,168) 1,000,000 (11,224) - -	5,806 (53,964) (1,213) (3,136,744) 1,533,157 (38,244) 17,618 42,620	(990) (17,818) (1,012) (4,204,652) 1,352,102 (81,901) - 16,008
	(7,584,392)	(1,630,964)	(2,938,263)
Decrease in net financial assets	(1,710,732)	(276,588)	(856,638)
Net financial assets - beginning of year	431,462	431,462	1,288,100
Net financial assets (debt) - end of year	<u>\$ (1,279,270)</u>	\$ 154,874	\$ 431,462

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TOWN OF THREE RIVERS Consolidated Statement of Cash Flows Year Ended March 31, 2023

		Actual 2023	Actual 2022
Cash flows from operating activities Annual surplus	\$	1,354,376	\$ 2,081,625
Items not affecting cash: Amortization of tangible capital assets Amortization of intangible assets		1,533,157	1,352,102
Loss (gain) on sale of tangible capital assets		17,618 5,806	(989)
		2,910,957	3,432,738
Changes in non-cash working capital:			
Accounts receivable		351,544	158,434
Inventory		(1,213)	(1,012)
Prepaid expense		(53,968)	(17,814)
Accounts payable and accrued liabilities		(1,021,214)	731,674
Deferred revenue	iu 	684,707	 122,655
	? 	(40,144)	 993,937
	-	2,870,813	4,426,675
Cash flows from capital activities			
Purchase of tangible capital assets		(3,136,744)	(4,204,652)
Purchase of intangible assets		(38,244)	(81,901)
Proceeds on sale of tangible capital assets	3	42,620	16,008
		(3,132,368)	 (4,270,545)
Cash flows from financing activities			
Repayment of long term debt		(285,197)	(277,466)
Proceeds from long term debt		202,727	 750,000
		(82,470)	 472,534
Increase (decrease) in cash		(344,025)	628,664
Cash - beginning of year	_	5,324,801	 4,696,139
Cash - end of year	\$	4,980,776	\$ 5,324,803
Cash consists of:			
Unrestricted cash	\$	2,417,010	\$ 2,858,948
Internally restricted cash		109,686	301,022
Restricted cash - gas tax		2,454,082	2,117,812
Temporary investments		-	 47,019
	\$	4,980,778	\$ 5,324,801

1. DESCRIPTION OF BUSINESS

Town of Three Rivers ("the "Town") was incorporated under the Municipalities Act of Prince Edward Island. Its principal activities include the provision of local government services to residents of the incorporated area. The Town is a non-profit organization under the Income Tax Act and accordingly is exempt from income taxes, provided certain requirements of the Income Tax Act are met.

2. SIGNIFICANT ACCOUNTING POLICIES

Basis of preparation

The consolidated financial statements of the Town of Three Rivers are the representations of management prepared in accordance with Canadian Accounting Standards for the Public Sector.

The consolidated financial statements are prepared using the accrual basis of accounting. The accrual basis of accounting recognizes revenue as it is earned and measurable. Expenditures are recognized as they are incurred and measurable based upon receipt of goods or services and/or the legal obligation to pay.

Funds from external parties and earnings thereon restricted by agreement or legislation are accounted for as deferred revenue until used for the purpose specified.

Government transfers, contributions and other amounts are received from third parties pursuant to legislation, regulation or agreement and may only be used for certain programs and in the completion of specific work. In addition, certain user charges and fees are collected for which the related services have yet to be performed. Revenue is recognized in the year when the related expenditures are incurred, services are performed or the tangible capital assets are acquired.

Basis of consolidation

The consolidated financial statements for the Town of Three Rivers reflect the assets, liabilities, revenues, expenditures and annual surplus of all funds of the Town. The Town is comprised of all organizations and committees accountable to the Town for the administration of their financial affairs and resources. Included in the Town are the following:

Town of Three Rivers Montague Sewerage and Water Collection and Treatment Corporation Montague Waterfront Development Corporation Garden of the Gulf Museum Georgetown Volunteer Fire Department Georgetown Sewer Corporation King's Playhouse Cardigan Volunteer Fire Department

The financial activities of the Montague Volunteer Fire Department are associated with but not controlled by the Town of Three Rivers. Therefore the operations of the fire department are not included in the consolidated financial statements of the Town. The Town's transactions with this entity are recorded as expenditures in the consolidated statement of operations.

The inter-entity transactions and balances have been eliminated.

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2. SIGNIFICANT ACCOUNTING POLICIES (continued)

<u>Cash</u>

Cash is comprised of unrestricted, internally restricted and restricted balances on deposits with banks and temporary investments.

Accounts receivable

Accounts receivable arise from trade sales, government grants, accrued interest, Harmonized Sales Tax, sewer and water dues and other miscellaneous receivables. An allowance for bad debts has been calculated through assessment of the other circumstances influencing the collectibility of amounts and using historical loss experience. Amounts deemed uncollectible are written off and deducted from the carrying value of the receivable. Amounts subsequently recovered from accounts previously written off are credited to the allowance account in the period of recovery.

Inventory

Inventories are stated at the lower of cost and net realizable value. Cost includes the costs to purchase and other costs directly attributable to the inventories. Cost is determined using the first in, first out method. Net realizable value represents the amount that may be realized from the sale of an inventory item under normal business conditions. When inventories are sold, the carrying amount of those inventories are recognized as an expense in the period in which the related revenue is recognized. The amount of any write-down of inventories to net realizable value and all losses of inventories shall be recognized as an expense in the period the loss or write-down occurs. The amount of reversal of any write-downs, arising from an increase in net realizable value, shall be recognized as a reduction in the amount of inventories recognized as an expense in the period in which the related value, shall be recognized as a reduction in the amount of inventories recognized as an expense in the period in which the related value wite here an increase in the period in the period in which the related value wite of any write-downs, arising from an increase in net realizable value, shall be recognized as a reduction in the amount of inventories recognized as an expense in the period in which the reversal occurs.

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2. SIGNIFICANT ACCOUNTING POLICIES (continued)

Tangible capital assets

Tangible capital assets are stated at cost which includes all amounts that are directly attributable to acquisition, construction, development or betterment of the asset. The cost, less residual value, of the tangible capital assets is amortized over the estimated useful life on a straight-line basis as follows:

Land improvements	25 years
Municipal buildings	40 years
Small equipment	5 years
Equipment	10 years
Motor vehicles	10 years
Computer	5 years
Streets	50 years
Sidewalks	25 years
Waterfront equipment and structures	15 years
Water and sewer systems	1.2% and 2%
Pumping equipment	5%

Amortization rates for the Utilities were established using the estimated useful life of the asset in accordance with the Island Regulatory and Appeals Commission guidelines.

Tangible capital assets acquired during the year but not placed into use are not amortized until they are placed into use.

One-half of the annual rate is recorded in the year of acquisition; no amortization is recorded in the year of disposal.

Intangible assets

The intangible assets consist of official plan, capital asset management plan and master plan for services. The intangible assets are stated at cost are being amortized on a straight-line basis over their estimated useful lives of ten years.

Impairment of long lived assets

The Town tests for impairment whenever events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable. Recoverability is assessed by comparing the carrying amount to the projected future net cash flows the long-lived assets are expected to generate through their direct use and eventual disposition. When a test for impairment indicates that the carrying amount of an asset is not recoverable, an impairment loss is recognized to the extent the carrying value exceeds its fair value.

Asset retirement obligation

Liabilities are recognized for statutory, contractual or legal obligations associated with the retirement of tangible capital assets when those obligations result from the acquisition, construction, development or normal operation of the assets. The obligations are measured initially at fair value, determined using present value methodology, and the resulting costs capitalized into the carrying amount of the related tangible capital asset. In subsequent periods, the liability is adjusted for accretion and any changes in the amount or timing of the underlying future cash flows. The capitalized asset retirement cost is amortized on the same basis as the related asset and accretion expense is included in the Consolidated Statement of Operations. As at March 31, 2023, no asset retirement obligations have been identified by management.

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2. SIGNIFICANT ACCOUNTING POLICIES (continued)

Non-financial assets

Non-financial assets are not available to discharge existing liabilities and are held for the use in the provision of services. They have useful lives extending beyond the current year and are not intended for sale in the normal course of operations. The change in non-financial assets during the year, together with the annual surplus, provides the consolidated change in net financial assets for the year.

Government transfers

Government transfers are the transfer of assets from senior levels of government that are not the result of an exchange transaction, are not expected to be repaid in the future, or the result of a direct financial return.

Government transfers are recognized in the consolidated financial statements as revenue in the year in which events giving rise to the transfer occur, providing the transfers are authorized, any eligibility criteria have been met, and reasonable estimates on the amounts can be determined.

Revenue recognition

Property tax billings are based on the assessed value of real property in the Municipality and is payable in each calendar year. Tax rates are reviewed, established, and approved annually by the Municipality. These revenues are recognized when payments are received from the Province.

Water and Sewer dues are charged based on rates approved by the Island Regulatory and Appeals Commission (IRAC). These charges are assessed quarterly for Montague Water and Sewer Utility and triennially for Georgetown Sewer Corporation and are recognized when billings come due.

Fire dues are reviewed, established, and approved annually by the Council upon recommendation of Fire Departments. These revenues are recognized when monthly billings come due.

The Town follows the deferral method of accounting for grants and contributions. Restricted contributions are recognized as revenue in the year in which the related expenditures are incurred, with recognition of excess amounts being deferred until the related expenditures are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Financial instruments

Financial instruments are recorded at fair value when acquired or issued. In subsequent periods, financial assets with actively traded markets are reported at fair value, with any unrealized gains and losses reported in surplus. All other financial instruments are reported at amortized cost, and tested for impairment at each reporting date. Transaction costs on the acquisition, sale, or issuance of financial instruments that are subsequently measured at amortized cost are shown as an adjustment to the carrying value of the related financial instrument.

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2. SIGNIFICANT ACCOUNTING POLICIES (continued)

Management estimates

The presentation of the consolidated financial statements in conformity with Canadian Accounting Standards for the Public Sector requires management to make estimates and assumptions that affect the reported amount of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenditures during the reporting period. Actual results could differ from management's best estimates as additional information becomes available in the future. The following are areas in which management makes significant accounting estimates:

- The amounts recorded for amortization of tangible capital assets on the consolidated statement of operations and schedules is subject to management's assessment of the estimated useful life of the Town's tangible capital assets;
- The recognized amounts of potential claims and liabilities depend on management's assessment of future costs and the probability these events will occur.

3. TEMPORARY INVESTMENTS

	 202	3	2022
SunLife - 0.75%, matured April 2022	\$ _	\$	47,019

4. ACCOUNTS RECEIVABLE

	;	2023		2022
HST receivable	\$	342,801	\$	217,914
Grants		223,826		531,479
Montague Sewerage and Water Utility		125,047		128,592
Other		90,685		136,810
Georgetown Sewer Utility	·	7,999	_	127,107
	\$	790,358	S	1.141.902

5. DEFERRED REVENUE

	 2023	 2022
Canada Community Building Fund Other deferred revenue	\$ 2,310,670 367,497	\$ 1,869,982 123,478
	\$ 2,678,167	\$ 1,993,460

Under the Canada Community Building Fund, the Town was allocated \$694,311 for fiscal 2022-23. These funds, along with interest earned, must be used for eligible infrastructure and capacity building projects. Any funds received under this program, including interest earned but not yet spent, are recognized as deferred revenue at the end of the year.

During the year, the Town received Canada Community Building funding of \$694,311, incurred eligible expenditures of \$315,250 and earned interest of \$61,626.



6. LONG TERM DEBT

	 2023	2022
Town of Three Rivers		
Bank of Montreal - 3.38%; repayable in monthly blended installments of \$4,304. The loan matures on February 28, 2027 and is secured by general security agreement and a resolution authorizing the Town to borrow.	\$ 720,492	\$ 747,293
Provincial Credit Union Limited - 3.19%; repayable in monthly blended installments of \$4,200 The loan matures on September 30, 2024 and is secured by promissory note and a certified copy of the borrower's resolution.	166,877	211,172
Canadian Imperial Bank of Commerce - 2.83%; repayable in monthly blended installments of \$1,857. The loan matures on June 1, 2025 and is secured by resolution authorizing the Town to borrow.	181,190	198,089
Bank of Montreal - 3.07%; repayable in monthly blended installments of \$468. The loan matures on December 31, 2024 and is secured by general security agreement and a resolution authorizing the Town to borrow.	 19,496	23,977
	1,088,055	1,180,531

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6.	LONG TERM DEBT (continued)	0000	0000
		2023	2022
	Water and Sewer Utility		
	Bank of Montreal - 3.07%; repayable in monthly blended installments of \$12,480. The loan matures on December 31, 2024 and is secured by General security agreement and a resolution authorizing the Town to borrow.	519,808	639,300
	Provincial Credit Union Limited - 9.25%; repayable in semi- annual principal installments of \$15,363 plus interest. The loan was repaid April 2023 and is secured by General security agreement and a resolution authorizing the Town to borrow.	202,725	212,795
	Federation of Canadian Municipalities - 3.41%; repayable in semi-annual principal installments of \$15,364 plus interest. The loan matures on May 16, 2027 and is secured by general security agreement and a resolution authorizing the Town to borrow.	138,272	168,999
	Canadian Imperial Bank of Commerce - 2.405%, repayable in monthly blended installments of \$1,171. The loan matures on November 1, 2025 and is secured by resolution authorizing the Town to borrow.	98,109	109,647
	Scotiabank - 5.368%; repayable in blended monthly installments of \$1,642. The loan matures on March 15, 2028 and is secured by General Security agreement and a resolution authorizing the Town to borrow.	202,727	_
	Canadian Imperial Bank of Commerce - 2.022%; repayable in monthly blended installments of \$2,640. The loan matured on December 1, 2022 and was secured by resolution authorizing the Town to borrow.		20,893
		1,161,641	1,151,634
		\$ 2,249,696	\$ 2,332,165

Principal repayments of long term debt are expected to be repaid over the next five years as follows:

2024 2025 2026 2027	\$ 486,352 618,192 290,568 72,031
2027	782,553



7. CONTINGENT LIABILITY

The Town has an outstanding legal claim from a resident relating to an IRAC appeal of development permit issuance. The Town has filed a Small Claim against a resident for outstanding water and sewage utility charges and expenses. The amount of any liability is undeterminable as of audit report date and no amount has been accrued in the consolidated financial statements.

8. COMMITMENTS

Both councils of the Town of Montague and the Town of Three Rivers approved a motion to transfer ownership of all streets within the Town to the Province of Prince Edward Island for \$1. When this is finalized it will result in the reduction of the tangible capital assets and accumulated surplus by approximately \$5,400,000. At the current time, it is uncertain when the transfer will actually occur.

The Town has entered into lease agreements for lease of a photocopier. The minimum lease payments due over the next three years are as follows:

2024	\$ 2,112
2025	1,584

9. INTANGIBLE ASSETS

	0;	2023	2022
Intangible assets Accumulated amortization	\$	233,616 (17,618)	\$ 195,372
	\$	215,998	\$ 195,372

10. ACCUMULATED SURPLUS

	2023	2022
Unrestricted surplus Reserve funds (Note 11) Investment in tangible capital assets (Note 12)	\$ 2,463,463 412,988 26,714,300	\$.2,639,702 520,003 25,076,670
	\$ 29,590,751	\$ 28,236,375

11. RESERVE FUNDS

The net financial assets or debt excluding long term debt from each former Municipality has been transferred in to Three Rivers as reserve funds on September 28, 2018. All long term debt was assumed by the Town of Three Rivers.

	 2023	 2022
Balance - beginning of year Expenditures from reserves Allocation to reserves	\$ 520,003 (116,934) 9,919	\$ 1,860,685 (1,343,322) 2,640
Balance - end of year	\$ 412,988	\$ 520,003
	 2023	2022
Reserved funds are comprised of: Town of Montague Town of Georgetown Georgetown Fire Truck Reserve Rural Municipality of Cardigan Wellness Centre Capital Reserve Maintenance and upgrades of municipal recreation and public spaces Rural Municipality of Brudenell	\$ 201,960 109,686 68,953 19,830 9,919 2,640 -	\$ 254,670 113,371 68,953 19,830 - 2,640 60,539
	\$ 412,988	\$ 520,003

12. INVESTMENT IN TANGIBLE CAPITAL ASSETS

	2023	2022
Tangible capital assets (Schedules 1 and 2) Accumulated amortization (Schedules 1 and 2) Long term debt (Note 6)	\$ 49,138,844 (20,174,848) (2,249,696)	\$ 46,052,250 (18,643,415) (2,332,165)
	\$ 26,714,300	\$ 25,076,670

13. GOVERNMENT TRANSFERS

Government transfers for capital

		2023		2022
General Government				
ICIP - Waterfront Development	\$	701,284	\$	33,959
Canada Community Building Fund	Ŷ	315,250	Ψ	119,390
Municipal Capital Expenditure Grant		256,066		298,010
ACOA - Waterfront Development		226,260		236,610
ICIP - Canada Games		220,200		20,002
		•		-
Government of Canada - Climate Challenge Fund		89,909		-
Province of PEI - Accessible Playgrounds		69,832		-
Province of PEI - Strategic infrastructure		69,584		484,919
Trans Canada Trail		49,700		-
Province of PEI - Boardwalk and Amphitheatre		40,000		-
Province of PEI - Active Transportation		32,000		67,495
ICIP - Cardigan Ballfield Lights		15,743		22,011
Province of PEI - Sportsplex Accessibility		7,268		_
Province of PEI - Other projects		- ,		66,192
Province of PEI - Waterfront Development		_		10,000
Community Revitalization - Signs		_		16,416
Province of PEI - Transitional funding		- 2		403,270
ACOA - Lorne Valley		-		
NOON Plotte Valley				80,404
		2,082,811		1,628,668
Georgetown Sewer Utility				
Municipal Capital Expenditure Grant		4,011		12,038
Canada Community Building Fund		4,011		
Sanada Sommunity Building Fund	1			83,198
		4,011		95,236
Montague Water & Sewer Utility				
ICIP - Brudenell Extension		23,997		
Municipal Capital Expenditure Grant		23,369		- 64,720
Province of PEI - Gas tax top up		23,309		
Canada Community Building Fund		-		224,560
Canada Community Building Fund	-			448,280
		47,366		737,560
King's Playhouse				
Municipal Capital Expenditure Grant		-		2,279
Georgetown Volunteer Fire Department				
Municipal Capital Expenditure Grant		1,104		-

(continues)



13. GOVERNMENT TRANSFERS (continued)

	2023	2022
<u>Cardigan Volunteer Fire Department</u> Province of PEI - Community Revitalization Municipal Capital Expenditure Grant	24,847 3,709	26,005 4,712
	28,556	30,717
	\$ 2,163,848	\$ 2,494,460
Government transfers for operations	2023	2022
General Government Property tax credit Equalization Property tax offset Wage subsidies Fiona relief Grant in lieu hospital Other Transitional funding COVID 19 funding	\$ 417,489 400,000 216,096 126,920 56,815 20,000 18,500 - -	\$ 373,283 704,622 216,096 82,848 - 20,000 20,243 20,080 116,618
Montague Water & Sewer Utility	1,255,820	1,553,790
COVID 19 testing	17,947	
<u>King's Playhouse</u> Other Wage subsidies	180,896 75,226	149,543 189,910
	256,122	339,453
Montague Waterfront Development Corporation Wage subsidies	60,710	64,123
<u>Garden of the Gulf Museum</u> Wage subsidies Other	31,047 	10,806 9,840
	31,047	20,646
	\$ 1,621,646	\$ 1,978,012



14. LINE OF CREDIT AVAILABILITY

The Town of Three Rivers has combined operating lines of credit of \$500,000 of which \$Nil (2022 - \$Nil) was utilized at March 31, 2023. Interest is charged at prime less 0.25%. Prime rate at March 31, 2023 was 6.70%.

15. RATE REGULATION

Water and Sewer Utility

The Town is subject to rate regulation on wastewater utility rates in Prince Edward Island in accordance with the Water and Sewerage Act. The purpose of this Act, which is administered by the Island Regulatory and Appeals Commission (IRAC), is to regulate the utility rates within the Province of Prince Edward Island.

Utility rates and charges are fixed and determined in accordance with the generally accepted public utility practices after taking into consideration local conditions and circumstances. Municipalities may apply for changes to utility rates with IRAC. The commission will review these requests and adjust the price accordingly.

16. BUDGET FIGURES

Town of Three Rivers budget surplus	\$ 1,519,538
Montague Sewer and Water Corporation budget surplus	4,212,947
Georgetown Sewer Utility budget surplus	71,625
King's Playhouse budget surplus	-
Waterfront Development Corporation budget surplus	H
Garden of the Gulf Museum budget surplus	-
Cardigan Volunteer Fire Department budget surplus	69,550
Georgetown Volunteer Fire Department budget surplus	
	\$ 5,873,660

The budget figures provided on Statements 5 and 6 and Schedules 5 to 12 have not been audited or reviewed by the external auditor and are presented for information purposes only.

17. FINANCIAL INSTRUMENTS

The Town's financial instruments consist of cash, restricted cash, internally restricted cash, temporary investments, restricted cash, accounts receivable, accounts payable and accrued liabilities, and long term debt.

The Town is exposed to various risks through its financial instruments and has a comprehensive risk management framework to monitor, evaluate and manage these risks. The following analysis provides information about the Town's risk exposure and concentration as of March 31, 2023.

(a) Credit risk

Credit risk arises from the potential that a counter party will fail to perform its obligations. The Town is exposed to credit risk from customers. An allowance for doubtful accounts is established based upon factors surrounding the credit risk of specific accounts, historical trends and other information. The Town has a significant number of customers which minimizes concentration of credit risk.

(continues)



17. FINANCIAL INSTRUMENTS (continued)

(b) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Town is exposed to this risk mainly in respect of its receipt of government funding, long term debt and accounts payable and accrued liabilities.

18. SEGMENT DISCLOSURE

The Town is a diversified municipal unit that provides a wide range of services to its citizens. For management reporting purposes the Town's operations and activities are organized and reported by segment. The major segments are as follows:

General government services

This segment is responsible for the overall financial and local government administration. Its tasks include, but are not limited to, daily accounting functions, preparation and coordination of annual audited consolidated financial statements, development of the annual budget, human resource functions for the entire Town, maintenance of bylaws and policies, oversight of public works, maintenance of municipal facilities, and administration of municipal services.

Museum

This segment is responsible for presentation and appreciation of culture and history of Three Rivers.

Water and Sewer Utility

This segment is responsible for the maintenance and operations of water and sewer services provided to residents and other customers.

Waterfront Development

This segment is responsible for the maintenance and operations of the Montague Waterfront.

King's Playhouse

This segment is responsible for promoting and offering live productions and creative performances to the Town's residents.

Fire Protection

This Segment is responsible for providing fire protection services to residents.

TOWN OF THREE RIVERS Schedules to Consolidated Financial Statements Tangible Capital Assets Year Ended March 31, 2023	CostAccumAccumbeginningand writeendbeginningin theand writeendbookof yearAdditionsdownsof yearof yearof yearvalue	\$ 1,564,949 \$ 183,262 \$ - \$ 1,748,211 \$ 512,526 \$ 55,392 \$ - \$ 567,918 \$ 1,180,293	15,035,729 613,725 (50,150) 15,599,304 5,531,842 399,918 (1,724) 5,930,036 9,669,268	9,589,807 73,728 - 9,663,535 5,060,015 227,201 - 5,287,216 4,376,319	1,964,308 - 8,548,364 3,875,639 5		\$46,0 <mark>5</mark> 2,250
	Cost beginning of year	\$ 1,564,949 \$	15,035,729	9,589,807	6,584,056	5,168,102 8,109,607	\$ 46,052,250
		Land and improvements Buildings and	leasehold improvements	sidewalks	Macninery and equipment	Water system Sewer system	Total tangible capital assets

(Schedule 2)	cum nort Net end book year value	512,526 \$ 1,052,423	42 9,503,887	15 4,529,792	39 2,708,417 97 3,500,905		(97,497) \$ 18,643,415 \$ 27,408,835
	Accum amort end of year		5,531,842	5,060,015	3,875,639 1,667,197	1,996,198	3 18,643,4
	Disposals and write downs	Ω	(327)	·	(97,170) -	t	
ltements	Amort in the year	53,607 \$	364,895	220,896	472,323 66,221	174,160	1,352,102 \$
TOWN OF THREE RIVERS dules to Consolidated Financial Statements Tangible Capital Assets Year Ended March 31, 2022	Accum amort beginning of year	458,919 \$	5,167,274	4,839,119	3,500,486 1,600,976	1,822,038	(112,518) \$ 46,052,249 \$ 17,388,812 \$ 1,352,102 \$
TOWN OF THREE RIVERS to Consolidated Financial Tangible Capital Assets Year Ended March 31, 2022	Cost end of year	(9,891) \$ 1,564,949 \$	15,035,729	9,589,807	6,584,056 5,168,102	8,109,607	46,052,249
TOW ledules to C Tan Year	Disposals and write downs	(9,891) \$	(5,457)	ł	(97,170) _	2	
Schee	Additions	26,172 \$	2,412,350	320,930	595,362 20,350	829,489	4,204,652 \$
	Cost beginning of year	\$ 1,548,668 \$	12,628,836	9,268,877	6,085,864 5,147,752	7,280,118	\$ 41,960,115 \$ 4,204,652 \$
		Land and improvements Buildings and	improvements	sidewalks	Macninery and equipment Water system	Sewer system	Total tangible capital assets

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			Sched		Cons Segn Ir En	ules to Consolidated Financial Statements Segment Disclosures Year Ended March 31, 2023	nancial State ures 31, 2023	ements		÷	(Schedule 3)
	General Government	Montague Water & Sewer Utility		Georgetown Sewer Utility		Waterfront King's Development Playhouse Corporation	Waterfront levelopment Corporation	Museum	Cardigan & Georgetown Volunteer Fire Department	Elimination	Consolidated 2023
nt transfer ons xes	s \$ 1,255,820 1,372,596 564,240	\$ 17,947 -	47 \$	1 1 1	\$	274,572 \$ - -	60,710 \$ -	31,047 - -	\$ - 221,561	\$ - - (216,025)	\$ 1,640,096 1,372,596 569,776
I hird party revenue Other Interest Water and sewer	146,738 99,649 28,433 -	- 22,176 10,589 873,149	76 89 49	- 4,843 3,289 115,577		- 143,336 - - 117 000	147,919 - 	22,697 - -	64,556 - - - -	(81,549) - (92,354)	146,738 423,627 42,311 896,372 5 001 516
Expenditures Salaries and benefits Goods and services Amortization Interest	1,189,386 1,189,386 1,978,614 1,246,488 36,456	244,572 200,415 227,683 34,728	28 28 28 28	- 77,014 28,092 662		226,585 213,507 22,973 2,771	113,984 118,032 - 3,540	37,929 14,616 205 102	16,820 124,068 25,334 6,340		1,817,276 2,448,338 1,550,775 84,599
i	4,450,944	807,398	86	105,768		465,836	235,556	52,852	172,562	(389,928)	5,900,988
Operating surplus (deficit) Govenment transfers for capital	(983,468) 2,082,811	116,463 47,366	66	17,941 4,011		(47,928) -	(26,927) -	892 -	113,555 29,660		(809,472) 2,163,848
Annual surplus (deficit)	\$ 1,099,343	\$ 163,829	29 \$	21,952	φ	(47,928) \$	(26,927) \$	892	\$ 143,215	\$	\$ 1,354,376

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			Sche	edule	TOW s to Col Se Year	TOWN OF THREE RIVERS O Consolidated Financial S Segment Disclosures Year Ended March 31, 2022	IREE ed Fin Visclos larch	TOWN OF THREE RIVERS Schedules to Consolidated Financial Statements Segment Disclosures Year Ended March 31, 2022	emnes			3)	(Schedule 4)
	General	Sew		Georgetown Sewer Utility	etown Utility	King's Playhouse	j's Dev	Waterfront King's Development house Corporation	Museur	Cardigan & Georgetown Volunteer Fire Museum Departments	an & own Fire ents	C	Consolidated 2022
Revenues Government transfers operations Property taxes Fire dues Third party revenue Other Interest Water and sewer	\$ 1,553,790 975,171 544,342 139,380 84,165 -	\$	- - - 22,027 9,021 850,673	⇔		375,814 - - 150,094	4 4 \$	64,123 \$ - 160,586 -	20,646 - - 24,937 -	ب		\$	\$ 2,014,373 975,171 560,504 139,380 348,411 26,142 905,603
I	3,310,809	88	881,721	Ť	119,001	525,908	8	224,709	45,583	3 192,973	973	(331,120)	4,969,584
Expenditures Salaries and benefits Goods and services Amortization Interest	1,045,840 1,851,857 1,068,448 14,360	221 231 31	220,315 281,963 212,262 37,937	Ñ Ö	- 85,454 28,118 490	272,228 156,610 22,973 4,276	80550	99,735 124,235 3,438	19,997 12,746 205 73		16,873 05,168 20,095 7,843	(331,120) - -	1,674,988 2,286,913 1,352,101 68,417
I	3,980,505	75	752,477	4	114,062	456,087	22	227,408	33,021	149,979	979	(331,120)	5,382,419
Operating surplus (deficit) Government transfers for capital	(669,696) 1,628,668		129,244 737,560	Ő	4,939 95,236	69,821 2,279	21 79	(2,699) -	12,562 -		42,994 30,717		(412,835) 2,494,460
Annual surplus (deficit)	\$ 958,972	\$ 86	866,804	\$ 10	100,175 \$	\$ 72,100	\$ 00	(2,699) \$	12,562	÷	73,711 \$		\$ 2,081,625

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TOWN OF THREE RIVERS Statement of Operations - General Government

(Schedule 5)

Year Ended March 31, 2023

		Budget 2023	Actual 2023		Actual 2022
Revenues					
Property taxes Government transfers for operations (Note 13) Fire dues Other third party revenue Office services Development permits Interest Loss (gain) on sale of tangible capital assets	\$	1,229,233 1,089,266 534,711 790,030 - 7,500 -	\$ 1,372,596 1,255,820 564,240 146,738 65,126 40,329 28,433 (5,806)	\$	975,171 1,553,790 544,342 139,380 46,623 36,553 13,961 989
	<u>.</u>	3,650,740	 3,467,476		3,310,809
Expenditures Protective Services					
Bylaw enforcement EMO joint partnership		30,000	12,163 52,236		13,009
Fire protection services		534,711	591,745		523,331
Policing services		100,000	105,303		98,287
Water supply and hydrants		54,100 718,811	 64,491 825,938		54,666 689,293
Maintenance and Infrastructure Services	<u></u>	710,011	020,000		000,200
Beautification		45,000	52,882		10,025
Maintenance buildings		48,500	57,848		47,536
Maintenance wages		385,000	366,848		352,600
Sidewalks		30,000	10,670		10,343
Street lights		95,790	86,484		85,445
Vehicles, equipment and tools	_	77,000	86,865		73,793
	_	681,290	 661,597	_	579,742
Community Services					
A.A. MacDonald Memorial Gardens		20,000	13,011		17,122
Black Fly program		31,000	29,838		30,260
Cavendish Farms Wellness Centre		57,000	58,451 26,440		61,478 21,726
Community Parks		43,000	36,110 1,060		31,726 8,265
Economic development		55,000 -	2,409		3,023
Electric charging station Garden of the Gulf Museum		50,000	49,880		30,201
Grants and sponsorships		33,833	34,807		34,291
King's Playhouse		70,000	51,474		80,000
Libraries		8,500	8,354		10,057
Outdoor rink		20,000	-		1,223
Public receptions and festivals		30,000	44,020		40,566
Recreational programming		15,000	27,565		27,219
Smali Halls		55,000	47,768		92,945
Splashpad		7,000	13,137		7,851
Three Rivers Sportsplex		57,000	34,205		57,962
Waterfront developments	_	22,750	 12,040		19,875
		575,083	 464,129		554,064

(continues)



TOWN OF THREE RIVERS Statement of Operations - General Government (continued) (Schedule 5) Year Ended March 31, 2023

	Budget 2023	Actual 2023	Actual 2022
Financial and Corporate Services			
Amortization of intangible assets	-	17,618	-
Amortization of tangible capital assets	1,000,000	1,228,870	1,068,448
Interest and bank charges	3,500	2,782	3,609
Interest on long term debt	27,000	33,674	10,751
Transitional costs	200,000	-	21,208
	1,230,500	1,282,944	1,104,016
Administrative Services			
Bad debt (recovery)	-	-	(22,450)
Elections	60,000	62,594	8,353
Employee travel	15,000	14,510	12,746
Insurance	30,000	23,028	21,223
Mayor and council	7,000	11,221	25,030
Mayor and council honorarium	92,000	87,049	80,694
Memberships and other professional services	55,000	30,422	29,657
Municipal offices	136,000	99,551	122,614
Office	40,000	44,473	46,541
Planning	7,500	594	26,942
Professional fees	70,000	88,084	61,708
Public relations	20,000	19,323	27,792
Staff training and development	8,000	8,496	9,993
Wages and wage levies	685,000	726,991	602,547
	1,225,500	1,216,336	1,053,390
	4,431,184	4,450,944	3,980,505
Operating Deficit	\$ (780,444)	\$ (983,468)	\$ (669,696)

TOWN OF THREE RIVERS Statement of Operations - Montague Water & Sewer Utility (Schedule 6) Year Ended March 31, 2023

		Budget 2023	Actual 2023	Actual 2022
Revenues				
Sewer charges	\$	535,200	\$ 530,766	\$ 516,598
Water charges		277,000	278,992	280,509
Fire protection		53,000	63,391	53,566
Other		19,000	22,176	22,027
Government transfers for operations (Note 13)		-	17,947	-
Interest	-	7,000	 10,589	 9,021
	2	891,200	 923,861	 881,721
Expenditures				
Administration		25,600	23,100	23,100
Amortization of tangible capital assets			227,683	212,262
Dues and fees		12,280	11,031	9,209
Insurance		13,000	13,166	10,656
Interest and bank charges		1,000	1,643	813
Interest on long term debt		34,000	33,085	37,124
Miscellaneous		8,000	5,881	4,973
Office		9,500	2,806	6,314
Professional fees		13,500	6,401	8,179
Repairs and maintenance		158,000	67,493	93,930
Supplies		37,400	63,523	29,117
Training and development		7,000	4,736	290
Utilities		96,440	95,829	90,877
Vehicle		6,400	6,449	5,318
Wages and wage levies	-	242,400	244,572	220,315
		664,520	807,398	 752,477
Operating surplus	\$	226,680	\$ 116,463	\$ 129,244

TOWN OF THREE RIVERS Statement of Operations - King's Playhouse Year Ended March 31, 2023

(Schedule 7)

	Actual 2023	 Actual 2022
Revenues		
Government transfers for operations (Note 13)	\$ 256,122	\$ 339,453
Admissions	62,712	42,982
Other	27,297	24,424
Grants and subsidies	27,025	59,818
Town of Three Rivers grant	18,450	36,361
Fundraising, donations and sponsorships	15,213	15,501
Canteen and catering	 11,089	 7,369
	 417,908	525,908
Expenditures		
Advertising and promotions	27,733	7,779
Amortization of tangible capital assets	22,973	22,973
Canteen and catering purchases	15,227	9,279
Dues and fees	1,813	1,591
Equipment	1,158	512
Interest and bank charges	2,771	4,276
Miscellaneous	34	8,789
Office	7,288	5,094
Program	126,527	97,724
Repairs and maintenance	8,105	4,539
Utilities	25,622	21,303
Wages and wage levies	 226,585	 272,228
	 465,836	 456,087
Operating surplus (deficit)	\$ (47,928)	\$ 69,821

Notes 1 - 18 are an integral part of these consolidated financial statements

TOWN OF THREE RIVERS Statement of Operations - Waterfront Development Corporation (Schedule 8) Year Ended March 31, 2023

	Actual 2023	 Actual 2022
Revenues Fees Government transfers for operations (Note 13) Product sales Rental Miscellaneous	\$ 81,630 60,710 50,851 13,545 1,893	\$ 84,717 64,123 60,920 14,739 210
	 208,629	 224,709
Expenditures Advertising and promotions	784	264
Dues and fees	572	110
Interest and bank charges	3,540	3,438
Office	3,579	2,356
Professional fees	350	1,200 3,222
Property taxes	3,923 52,162	52,941
Purchases Repairs and maintenance	28,988	43,411
Tools and equipment	4,479	5,537
Training	2,322	_
Travel and entertainment	3,450	32
Utilities	17,423	15,162
Wages and wage levies	 113,984	 99,735
	 235,556	227,408
Operating Deficit	\$ (26,927)	\$ (2,699)



TOWN OF THREE RIVERS

Statement of Operations - Cardigan Volunteer Fire Department (Schedule 9) Year Ended March 31, 2023

		Budget 2023	Actual 2023	Actual 2022
Revenues Fire dues	\$	110,000	\$ 135,191	\$ 116,442
Grants and subsidies	12	-	54,556	10,000
-	-	110,000	189,747	126,442
Expenditures				
Advertising and promotions		_	5,600	4,924
Amortization of tangible capital assets		-	24,727	20,095
Dues and fees		-	2,528	1,424
Fireman's training		-	216	7,246
Gas and oil		-	4,631	2,091
Honorariums		7,000	11,470	9,910
Insurance		2,900	11,250	3,500
Interest and bank charges		300	195	258
Interest on long term debt		-	6,099	7,487
Repairs and maintenance		25,000	28,844	12,911
Supplies		-	7,646	14,117
Telephone		5,250	5,664	6,478
Utilities		-	2,638	 -
		40,450	111,508	 90,441
Operating surplus	\$	69,550	\$ 78,239	\$ 36,001



TOWN OF THREE RIVERS Statement of Operations - Georgetown Sewer Utility (Year Ended March 31, 2023

(Schedule 10)

	Budget 2023	Actual 2023	Actual 2022
Revenues			
Sewer charges	\$ 114,500	\$ 115,577	\$ 111,178
Other	4,500	4,843	4,663
Interest	 2,500	 3,289	 3,160
	 121,500	 123,709	119,001
Expenditures			
Amortization of tangible capital assets	_	28,092	28,118
Bad debts	-	1,378	-
Dues and fees	1,750	1,469	1,396
Insurance	2,640	4,193	2,234
Interest and bank charges	400	662	490
Miscellaneous	2,000	544	642
Office	21,200	20,077	22,784
Professional fees	4,500	2,500	2,500
Repairs and maintenance	63,500	39,347	47,411
Utilities	 10,900	 7,506	 8,487
	 106,890	105,768	114,062
Operating surplus	\$ 14,610	\$ 17,941	\$ 4,939



TOWN OF THREE RIVERS Statement of Operations - Georgetown Volunteer Fire Department

(Schedule 11)

Year Ended March 31, 2023

	Budget 2023	Actual 2023	Actual 2022
Revenues			
Fire dues Other	\$ 84,684 -	\$ 86,370 10,000	\$ 66,531 -
	 84,684	96,370	 66,531
Expenditures			
Advertising	3,400	2,485	592
Amortization of tangible capital assets	_	607	-
Bookkeeping	1,200	1,200	1,200
Communications	6,000	6,033	4,861
Equipment maintenance	4,000	6,328	2,435
Honorariums	10,800	5,350	6,963
Insurance	12,000	7,776	10,500
Interest and bank charges	-	46	98
Janitorial services	1,200	1,200	1,200
Miscellaneous	6,000	3,820	2,360
Snow removal	3,000	4,112	2,641
Social functions	3,000	4,613	565
Supplies and equipment	18,000	5,744	10,295
Training	4,000	608	6,061
Travel	800	1,766	610
Utilities	8,284	7,470	8,870
Vehicle maintenance	 3,000	 1,896	 287
	 84,684	 61,054	59,538
Operating surplus	\$ -	\$ 35,316	\$ 6,993



TOWN OF THREE RIVERS Statement of Operations - Museum Year Ended March 31, 2023

(Schedule 12)

		Actual 2023	 Actual 2022
Revenues Government transfers for operations (Note 13)	\$	31,047	\$ 20,646
Museum Grants and subsidies		12,162 10,535	 8,238 16,699
		53,744	45,583
Expenditures			
Advertising and promotions		278	373
Amortization of tangible capital assets		205	205
Interest and bank charges		102	73
Office		2,677	1,866
Repairs and maintenance		395	484
Supplies		150	23
Utilities		11,116	10,000
Wages and wage levies		37,929	 19,997
	<u></u>	52,852	33,021
Operating surplus	\$	892	\$ 12,562

